



Annual Report



Fiscal Year 2016
July 1, 2015 to June 30, 2016

What you nourish will flourish

For almost 60 years, **Youth Outreach Services (YOS)** has maintained its focus on providing opportunities for our clients and their families to thrive, even in the face of challenges.

The same holds true for how we manage the organization. In fiscal year 2016, we proactively shaped where YOS is headed to better serve the youth in our vulnerable communities.

The governor and state General Assembly continue to hold the Illinois state budget hostage. We don't expect resolution until sometime in fiscal year 2017. The uncertainty adds some challenges to how we offer and fund some services.

But, just like we teach our clients, the best path forward is to figure out how to adapt, change and emerge stronger.

We believe in our future

There's a passion for what we do at YOS that's evident in every office.

- Our talented staff fulfills our mission with creativity and focus.
- Our clients embrace YOS's services and programs to live more healthy and productive lives.
- Our donors invest in the people, programs and support tools that enable us to help realize the potential of Chicago-area youth.
- Our community partners boost YOS's progress with clients and in neighborhoods.

Now more than ever

Looking ahead, YOS can see the need for our services to grow as social service agencies across the state cut back. With your support, YOS will continue to be the place where youth uncover their potential and flourish.

Sincerely,



Rick Velasquez
Executive Director



Don Rubin
President of the YOS Board of Directors
President, Rubin & Associates, LLC



Rick Velasquez



Don Rubin

Moving forward with commitment

The success of YOS is driven by the people who never give up.

Dedication

The Counseling team works closely with clients to make sure their needs are met. Program Manager Aga Wysocka was impressed with Nicole Hernandez's dedication to a client who faced some especially challenging and time-consuming issues. Nicole knew she would be unable to personally transport the client to an upcoming court date. So, she called on fellow Crisis Counselor Amanda Ekman for help. Trust is important, so Nicole made sure Amanda had an opportunity to build a rapport with her client in advance of picking her up from placement and taking her to the courthouse. The counselors worked as a team the rest of the day to make sure the client had the support she needed to be reunited with her family. "I am extremely fortunate to have such dedicated and caring staff that supports not only our clients, but each other, to make sure our clients always get the best service even in the face of challenges," said Wysocka.



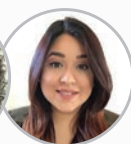
Hope

Demarcus was a motivated student, but his home life was unstable. A fight at school landed him in trouble. His punishment was house arrest, but because his housing was not stable, he was unable to comply so Demarcus was assigned to a juvenile detention center. A referral to YOS's Transitional Living program put Demarcus on the right path for his future. A YOS case manager worked closely with the teen. As a result, Demarcus improved his performance in school, was selected captain of the wrestling team and received a college scholarship.



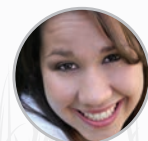
Dependability

Teen pregnancy. Substance abuse. Gang violence. Helping clients get in front of issues before they become problems is the goal of the Prevention team. Every team member wears many hats and has expertise in many areas. They must also be adept at juggling multiple projects at the same time while planning ahead for what's next. Program Manager Vanessa Sanchez is impressed by how organized the Prevention team is to make sure all tasks are completed because they know how important the programs are for YOS clients. She gives a special shout out to Prevention Specialists Chavon Martin and Maricela Venegas who are known as go-to team members who help out wherever they are needed to keep projects on task with numerous deadlines looming.



Perseverance

Briona felt abandoned by many people in her life. She credits YOS's Counseling services with helping her learn how to advocate for what she wants and never give up even when challenges pop up. She has plans to become a pediatrician or a therapist because she wants to help other people like her.



FY'16:

Making a difference in the lives of Chicago-area youth

PREVENTION

1,300

Clients served

Prevention classes last one semester during the school year. The SYEP is active during the summer.



The Prevention Department expanded teen pregnancy and substance abuse prevention programs to seven additional classrooms at area schools. The team managed job placements at a variety of non-profit, government and local businesses for 125 teens in the Summer Youth Employment Program (SYEP) as well as led social and emotional training classes, as part of Chicago's One Summer Chicago program.

COUNSELING

800

Clients served

Clients typically receive YOS Counseling services for 4 to 8 months.



Counseling services continues to provide ongoing treatment for clients, as well as crisis intervention services for immediate needs and support for homeless youth. YOS has seen greater demand for family therapy as an option for interventions. This trend is in large part thanks to YOS's Pay-for-Success collaborative project with dually involved youth. The counseling department also has worked hard to collaborate more with other agency departments, offering more robust services to Child Welfare and Prevention clients. YOS expanded how it is able to receive funds for counseling services by contracting with selected health insurance providers.

JUVENILE JUSTICE

330

Clients served

Clients typically check-in with the day and evening reporting centers for 20 days. The MST program lasts 3 to 6 months.



YOS opened a Day Reporting Center in partnership with the Illinois Department of Juvenile Justice. Youth who struggle with release conditions receive wrap-around services to sharpen their life and personal coping skills needed for future success and avoiding reincarceration. YOS's family-based services also expanded with a new adaption to its MST model to treat youth with sexual behavior problems, as well as expanded services with a new contract with the Department of Juvenile Justice.

CHILD WELFARE

140

Clients served

Transitional Living Program is 12 to 18 months; Intact Services is 4 to 12 months; Foster Care impacts clients for a lifetime.



YOS is the first agency in Illinois to rollout the Treatment Foster Care of Oregon therapeutic foster care program. It provides an alternative to residential treatment by placing youth in foster homes and providing behavioral training for biological parents and supportive therapy for youth with the ultimate goal of family reunification if appropriate.

Volunteers Make the **Difference**



YOS loves volunteers...and so do our clients. Community members contribute by mentoring, hosting events, donating supplies, organizing drives for needed items like coats and in the summer helping plant and maintain our Austin office community garden.

YOS Passes **Reaccreditation** with Flying Colors

YOS has achieved yet another accreditation through the Council on Accreditation (COA). COA is an independent, nonprofit organization that partners with human service organizations like ours worldwide to improve service delivery outcomes by developing, applying and promoting appropriate best practice standards.

Achieving accreditation was not easy — it took YOS several months of hard work. During that time, COA reviewed all aspects of our organization's programs and services. YOS's re-certification was expedited through the Pre-Commission Review Report (PCR) process because it scored high in all rating categories and their families.



*"The entire YOS team really stepped up make the expedited review possible," said **Rick Velasquez, executive director of YOS.** "We're thrilled the COA recognized all the hard work we do all year long to support the YOS mission."*

Advocacy in Action

YOS is part of Pay Now Illinois, a coalition of 99 agencies and companies based in Illinois that provide essential human and social services to vulnerable populations. The organizations' services include housing for the homeless, healthcare, services for senior citizens, sexual abuse counseling and programs for at-risk youth.

The purpose of Pay Now Illinois is to combine voices to make sure the lawmakers of Illinois understand the fallout that the lack of a state budget has on the lives of Illinoisans. Collectively, coalition member are owed more than \$161 million by the state for services provided under signed contracts.

*“Organizations like YOS have a moral obligation to advocate on behalf of the needs of our clients, employees and communities,” said **Rick Velasquez, YOS’s executive director.** “When our elected officials fail to act, we must turn to the courts to seek justice.”*

Changing How We Communicate



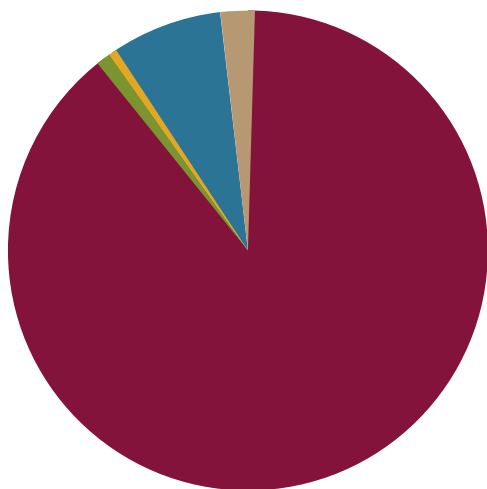
To make it easier for YOS supporters and clients to stay up to date on agency news, we launched a new website, email newsletter and beefed up our social media presence.

FY'16 Financials

Operating Revenue

Contracts & Grants **\$5,260,899**
Noncontract Revenue **\$20,181**
United Way **\$13,089**
Contributions & Donations **\$454,191**
Other **\$107,135**

Total Revenue \$5,855,495



CONTRACTS & GRANTS

89.8%

CONTRIBUTIONS & DONATIONS

7.8%

OTHER

1.8%

NONCONTRACT REVENUE

0.3%

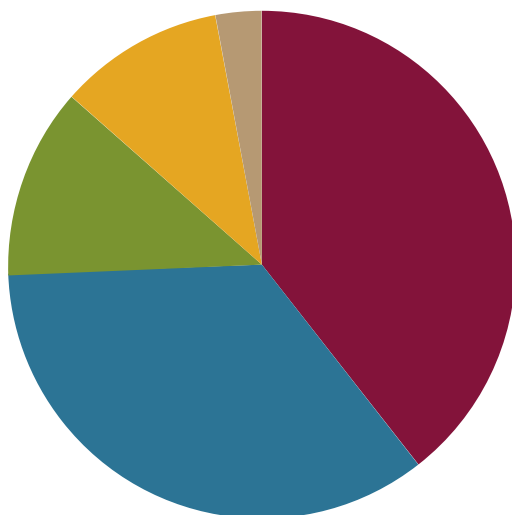
UNITED WAY

0.2%

Operating Expenses

Child Welfare **\$1,838,228**
Counseling **\$1,632,758**
Juvenile Justice **\$561,984**
Prevention **\$492,290**
Other **\$136,772**

Total Direct Program Expenses \$4,662,032



CHILD WELFARE

39.4%

COUNSELING

35%

JUVENILE JUSTICE

12.1%

PREVENTION

10.6%

OTHER

2.9%

Total Indirect Expenses **\$1,329,771**

Administrative & General **\$1,214,598**

Fundraising **\$115,173**

Total Expenses **\$5,991,803**

Total Program Reserves \$136,803

FY'16 Donors

Thanks for your support!

\$10,000+

Galmont Consulting, LLC
Old St. Patrick Catholic Church -
Empower to Succeed
One Summer Chicago Plus - A
Fund of the McCormick
Foundation

\$2,500-\$9,999

Amanda Cox and Chris Johnson
Anonymous
United Way of Metropolitan
Chicago

\$1,000-\$2,499

The Foster Charitable Trust c/o
Call One
IBM
Laurence Leive
Dr. Joyce Perry
Richard and Paula Shopiro
Don Rubin and Barb Winer
Karl Stark and Kristin Wolf
William Harris Investors, Inc.

\$500-\$999

Bala Family Fund
Bethany Lutheran Church
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McCann
Feeding Mouths Filling Minds
Fidelity Charitable Gift Fund
Tim and Kathy Hess
Influencing Youth Scholarship &
Charity Fund
Phyllis Kopriva
Riverside Presbyterian Church
Linda Diamond Shapiro and Mark
Shapiro
Jill Stevenson
Eugene Tkaltch
Rick and Kristin Velasquez

\$100-\$499

Andrew and Amy Anderlonis
Jeffrey and Alisa Anderson
Anonymous (2)
John and Artemis Anos
June Marie and James Anthony
Mark and Kathleen Bishop
Brian Callahan
Daryl Callahan
Julia and Lonzie Casteel
The Chicago Community Trust
Fred and Garnett Cohen
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Robert O. Delaney
Eugene and Mary Rita Di Monte
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Greater Horizons Dr. Craig A. and
Linda S. Stevenson Charitable
Fund
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David and Suzanne Fisher
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Thomas Jaconetty
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Kathleen Kaye
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Law Offices of Martin
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Owen Phillips
Daniel and Rhoda Pierce
Joanna Reddick
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Gage Salzano
Gary H. Smith and Sherry
Rosenblum
Johanna Spellman and Kevin
Kelly
Jesse Spungin and Tracy
Susanne Contreras
Silvia Talavera
Emma Thomson
Joseph Touns
Jon and Jane Wernick
Herbert Williams
Rachel Wind and Matt Holmes
Rev. Dr. James and Kathleen
Wind

\$99 and under

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AmazonSmile Foundation
Anonymous
Caroline Ash
Kyle Ashlee
AT&T Corporate Employee Giving
Programs
Kevin Barry
Tykisha Bays
Jessica Bearak

Barbara Becker
Jeff Bensch
Amanda Berge
Mark and Sandra Blakemore
Maris Callahan
Miguel Campo
Omar Campos
Angela Cavin
Victoria Chang
Yang Chen
Stephanie Clark
Yasmin Dalal
Evelyn Delgado
DonateWell
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Christopher Drewry
Karin Ellstrom
Tiffany Everage
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Jocelyn Gougish
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Peg Hardek
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Seth Heape
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Foundation
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John Spellman
Deborah Ann Spence
Frank Stark
Robin Stark
State of Illinois
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James Synk
Kyle Tanner
Kareem Taylor
Marc Uible
David Vale
Kim VanDerLinden
Lindsay Wielgolewski
Larry Qoznicki
Anonymous
Yohanna Zaragoza

In-Kind

Adopt-A-Kid, Inc.
Anonymous (2)
Erik Burns
Button and Zipper
Communities That Care
Contract Installations LLC
John Fakhoury
Martin Gleason
Guggenheim Partners
Jewel Osco
Monica Johnson
Dana Katz
Robert Kelly
Joel Kiedaisch
Julie Marcus
Mariano's
Niles North High School
Penn State Alumni - Cincinnati
Evan Reed
The Home Depot
Wells Fargo



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Introducing YOS Director's Circle



Help shape the future of YOS by becoming an inaugural member of the new YOS Director's Circle. It's a brand new way to help grow and support YOS at a deep level by pledging an annual contribution, which entitles you to:

- Membership on an **"Idea Board"** that serves as a big picture sounding board for YOS's executive director
- VIP status for YOS events
- Director's Circle-only updates bi-annually from the executive director catered to your interests

For more info or to sign-up, visit the YOS website:
yos.org/get-involved/donate/directors-circle

YOS Mission

Youth Outreach Services promotes the strengths and abilities of youth and families by providing community-based services that empower and enrich each to face life's challenges with confidence, competence and dignity.

Board of Directors

Don Rubin, **President**
Karl Stark, **Vice President**
Jill Stevenson, **Treasurer**
Silvia Talavera, **Secretary**

Amanda Cox
Douglas Geiger
Robert Kelly
Charles Krugel
Rick Madock

Michelle Menconi
Russell Monco
Linda Diamond Shapiro
Johanna Spellman

You're Invited...



Visit the YOS website to purchase tickets.
yos.org/get-involved/events