

### Annual Report





HISCAL Year 2016

July 1, 2015 to June 30, 2016

# What you nourish will flourish

For almost 60 years, Youth Outreach Services (YOS) has maintained its focus on providing opportunities for our clients and their families to thrive, even in the face of challenges.

The same holds true for how we manage the organization. In fiscal year 2016, we proactively shaped where YOS is headed to better serve the youth in our vulnerable communities.

The governor and state General Assembly continue to hold the Illinois state budget hostage. We don't expect resolution until sometime in fiscal year 2017. The uncertainty adds some challenges to how we offer and fund some services.

But, just like we teach our clients, the best path forward is to figure out how to adapt, change and emerge stronger.



There's a passion for what we do at YOS that's evident in every office.

- Our talented staff fulfills our mission with creativity and focus.
- · Our clients embrace YOS's services and programs to live more healthy and productive lives.
- · Our donors invest in the people, programs and support tools that enable us to help realize the potential of Chicago-area youth.
- · Our community partners boost YOS's progress with clients and in neighborhoods.

### Now more than ever

Looking ahead, YOS can see the need for our services to grow as social service agencies across the state cut back. With your support, YOS will continue to be the place where youth uncover their potential and flourish.

Sincerely.

Rick Velasquez

Executive Director

President of the YOS Board of Directors President, Rubin & Associates, LLC



Rick Velasquez



Don Rubin

### Moving forward with commitment

The success of YOS is driven by the people who never give up.

#### **Dedication**

The Counseling team works closely with clients to make sure their needs are met. Program Manager Aga Wysocka was impressed with Nicole Hernandez's dedication to a client who faced some especially challenging and time-consuming issues. Nicole knew she would be unable to personally transport the client to an upcoming court date. So, she called on fellow Crisis Counselor Amanda Ekman for help. Trust is important, so Nicole made sure Amanda had an opportunity to build a rapport with her client in advance of picking her up from placement and taking her to the courthouse. The counselors worked as a team the rest of the day to make sure the client had the support she needed to be reunited with her family. "I am extremely fortunate to have such dedicated andcaring staff that supports not only our clients, but each other, to make sure our clients always get the best service even in the face of challenges," said Wysocka.



#### Dependability

Teen pregnancy. Substance abuse. Gang violence Helping clients get in front of issues before they become problems is the goal of the Prevention team. Every team member wears many hats and has expertise in many areas. They must also be adept at juggling multiple projects at the same time while planning ahead for what's next. Program Manager Vanessa Sanchez is impressed by how organized the Prevention team is to make sure all tasks are completed because they know how important the programs are for YOS clients. She gives a special shout out to Prevention Specialists Chavon Martin and Maricela Venegas who are known as go-to team members who help out wherever they are



needed to keep projects on task with numerous deadlines looming.

#### **Perseverance**

Demarcus was a motivated student, but his home life was unstable. A fight at school landed him in trouble. His punishment was house arrest, but because his housing was not stable, he was unable to comply so Demarcus was assigned to a juvenile detention center. A referral to YOS's Transitional Living program put Demarcus on the right path for his future. A YOS case manager worked closely with the teen. As a result, Demarcus improved his performance in school, was selected captain of the wrestling team and received a college scholarship.



Briona felt abandoned by many people in her life. She credits YOS's Counseling services with helping her learn how to advocate for what she wants and never give up even when challenges pop up. She has plans to become a pediatrician or a therapist because she wants to help other



## **FY'16:**

### Making a difference in the lives of Chicago-area youth

### **PREVENTION** 1,300

Clients served

Prevention classes last one semester during the school year. The SYEP is active during the summer.



The Prevention Department

substance abuse prevention

classrooms at area schools.

non-profit, government and

local businesses for 125 teens in

the Summer Youth Employment

classes, as part of Chicago's One

Program (SYEP) as well as led

social and emotional training

Summer Chicago program.

The team managed job placements at a variety of

programs to seven additional

expanded teen pregnancy and

### COUNSELING 800

Clients served

Clients typically receive YOS Counseling services for 4 to 8 months.



### Counseling services continues to provide ongoing treatment for clients, as well as crisis intervention services for immediate needs and support for homeless youth. YOS has seen greater demand for family therapy as an option for interventions. This trend is in large part thanks to YOS's Pay-for-Success collaborative project with dually involved youth. The counseling department also has worked hard to collaborate more with other agency departments, offering more robust services to Child Welfare and Prevention clients. YOS expanded how it is able to receive funds for counseling services by contracting with selected health insurance providers.

### **JUVENILE JUSTICE** 330

Clients served

Clients typically check-in with the day and evening reporting centers for 20 days. The MST program lasts 3 to 6 months.



with a new contract with the

Department of Juvenile Justice.

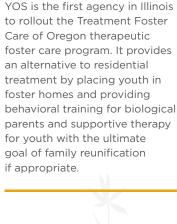
## CHILD WELFARE

Clients served

Transitional Living Program is 12 to 18 months; Intact Services is 4 to 12 months; Foster Care impacts clients for a lifetime.



YOS opened a Day Reporting Center in partnership with the Illinois Department of Juvenile Justice. Youth who strugale with release conditions receive wrap-around services to sharpen their life and personal coping skills needed for future success and avoiding reincarceration. YOS's family-based services also expanded with a new adaption to its MST model to treat youth if appropriate. with sexual behavior problems, as well as expanded services



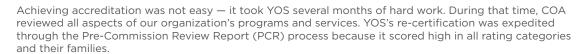
# Volunteers Make the **Difference**



YOS loves volunteers...and so do our clients. Community members contribute by mentoring, hosting events, donating supplies, organizing drives for needed items like coats and in the summer helping plant and maintain our Austin office community garden.

# YOS Passes **Reaccreditation** with Flying Colors

YOS has achieved yet another accreditation through the Council on Accreditation (COA). COA is an independent, nonprofit organization that partners with human service organizations like ours worldwide to improve service delivery outcomes by developing, applying and promoting appropriate best practice standards.





"The entire YOS team really stepped up make the expedited review possible," said Rick Velasquez, executive director of YOS. "We're thrilled the COA recognized all the hard work we do all year long to support the YOS mission."

# Advocacy in Action

YOS is part of Pay Now Illinois, a coalition of 99 agencies and companies based in Illinois that provide essential human and social services to vulnerable populations. The organizations' services include housing for the homeless, healthcare, services for senior citizens, sexual abuse counseling and programs for at-risk youth.

The purpose of Pay Now Illinois is to combine voices to make sure the lawmakers of Illinois understand the fallout that the lack of a state budget has on the lives of Illinoisans. Collectively, coalition member are owed more than \$161 million by the state for services provided under signed contracts.

"Organizations like YOS have a moral obligation to advocate on behalf of the needs of our clients, employees and communities," said Rick Velasquez, YOS's executive director. "When our elected officials fail to act, we must turn to the courts to seek justice."

# Changing How We Communicate

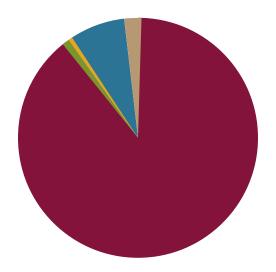


# FY'16 Financials

**Operating Revenue** 

Contracts & Grants \$5,260,899 Noncontract Revenue \$20,181 United Way \$13,089 Contributions & Donations \$454,191 Other \$107,135

**Total Revenue \$5,855,495** 



**CONTRACTS & GRANTS** 

89.8%

**CONTRIBUTIONS & DONATIONS** 

7.8%

**OTHER** 

1.8%

**NONCONTRACT REVENUE** 

0.3%

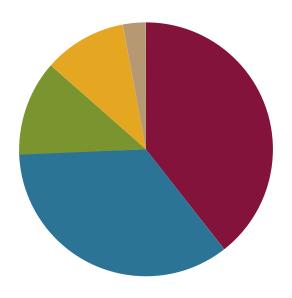
**UNITED WAY** 

0.2%

### **Operating Expenses**

Child Welfare \$1,838,228 Counseling \$1,632,758 Juvenile Justice \$561,984 Prevention \$492,290 Other \$136,772

Total Direct Program Expenses \$4,662,032



CHILD WELFARE

39.4%

COUNSELING

35%

**JUVENILE JUSTICE** 

12.1%

**PREVENTION** 

10.6%

**OTHER** 

2.9%

Total Indirect Expenses \$1,329,771 Administrative & General \$1,214,598 Fundraising \$115,173 Total Expenses \$5,991,803

**Total Program Reserves \$136,803** 

## FY'16 Donors

### Thanks for your support!

### \$10,000+

Galmont Consulting, LLC
Old St. Patrick Catholic Church Empower to Succeed
One Summer Chicago Plus - A
Fund of the McCormick
Foundation

### \$2,500-\$9,999

Amanda Cox and Chris Johnson Anonymous United Way of Metropolitan Chicago

### \$1,000-\$2,499

The Foster Charitable Trust c/o Call One IBM Laurence Leive Dr. Joyce Perry Richard and Paula Shopiro Don Rubin and Barb Winer Karl Stark and Kristin Wolf William Harris Investors, Inc.

### \$500-\$999

Bala Family Fund
Bethany Lutheran Church
Peter R. Bulmer and Maureen
McCann
Feeding Mouths Filling Minds
Fidelity Charitable Gift Fund
Tim and Kathy Hess
Influencing Youth Scholarship &
Charity Fund
Phyllis Kopriva
Riverside Presbyterian Church
Linda Diamond Shapiro and Mark
Shapiro
Jill Stevenson
Eugene Tkalitch
Rick and Kristin Velasquez

### \$100-\$499

Andrew and Amy Anderlonis Jeffrey and Alisa Anderson Anonymous (2) John and Artemis Anos June Marie and James Anthony Mark and Kathleen Bishop Brian Callahan Daryl Callahan Julia and Lonzia Casteel The Chicago Community Trust Fred and Garnett Cohen Stephany B. Creamer Robert O. Delaney Eugene and Mary Rita Di Monte Peter Diamond Greater Horizons Dr. Craig A. and Linda S. Stevenson Charitable Fund Gregg Elstien Mary Field

David and Suzanne Fisher Paul and Leslie Fivelson Martha Fox Patricia Galien Amanda Gant Douglas Geiger Sean Gilmartin Martin and Gail Glink Judith Hamill Jaconetty and Thomas Jaconetty Dana Heller Charles and Vicky Hessling Elaine Holub Heidi Hough Clark Howson and Sara Clarkson Lisa Huber Industrial Patrol Service Corp. Kathleen Kaye Charles Krugel Eric Lau Law Offices of Martin Jeffrey Leland Dana Levy Gustav Levv Judith Mayzel Paula McCracken Marvin and Gail Menconi Michelle Menconi **Bradley Messervey** ML Realty Partners Morneau Shepell Francis and Melanie Morrissey Terry Mostrom Pamela Mundy Andrew Muren Jymme Pemble Chaouki Owen Phillips Daniel and Rhoda Pierce Joanna Reddick Will Rogers Gage Salzano Gary H. Smith and Sherry Rosenblum Johanna Spellman and Kevin Jesse Spungin and Tracy Susanne Contreras Silvia Talavera Emma Thomson Joseph Toups Jon and Jane Wernick Herbert Williams Rachel Wind and Matt Holmes Rev. Dr. James and Kathleen

### \$99 and under

Wind

Carol Albert
AmazonSmile Foundation
Anonymous
Caroline Ash
Kyle Ashlee
AT&T Corporate Employee Giving
Programs
Kevin Barry
Tykisha Bays
Jessica Bearak

Barbara Becker Jeff Bensch Amanda Berge Mark and Sandra Blakemore Maris Callahan Miguel Campo Omar Campos Angela Cavin Victoria Chang Yang Chen Stephanie Clark Yasmin Dalal Evelyn Delgado DonateWell Deanna Drake Christopher Drewry Karin Ellstrom Tiffany Everage Steve Fechheimer Suzanne Fraker Jocelyn Gougisha Jeffrey Goumas Patricia Green Raechal Green Rick Gunst Julia Hamel Judy Hardek Peg Hardek Mustafa Hashim Seth Heape Laura Hedrick Tom Heidenfelder Bill and Allison Heller **Bob Hess** Robert and Barbara Hess Stephen Hogan Ryan Hughes Eliza Jacobs-Brichford Maize Jacobs-Brichford Angela Janovici Paulette Janus Laurentia Johnson Judy Kahl Sally Kowalewski Mandy Krause Susan Kuntz Johanna Laemle Law Office of Raymond Kim LePre Kathleen Leventman

Bethany Levy

Michael Levy

Zachary Levy

David Lopez

Archie Mack

Rick Madock

Henry Marquard

Jessica Mayans

Anita Mettille

Laura Moreci

Jason Natali

Kim Navarre

Jillian Nichols

Ruth Parciak

Jen Parker

Kimberly Moulton

Lucy Mora

Misty Major

Cindy Persico **Brad Peterson** Craig Petrusha Charleen Propsom Prudential Matthew Renzi AM Robbins Jennifer Robock Luis Rodriguez Carrie Roesner Elizabeth Rosa Lee A. Rusch Tanya Russell Tiffany S. Kevin Saedi Shavda Safapour Chris Salasar Maritsa Salgado Yesenia Salgado Anna Schuler Marie Schulte Anna Seghetti Silicon Valley Community Foundation Rich and Debra Sims Cierra Snyder John Spellman Deborah Ann Spence Frank Stark Robin Stark State of Illinois Robert and Kathryn Sulin James Synk Kyle Tanner Kareem Taylor Marc Uible David Vale Kim VanDerLinden Lindsay Wielgolewski Larry Qoznicki Anonymous Yohanna Zaragoza

#### In-Kind

Adopt-A-Kid, Inc. Anonymous (2) Erik Burns **Button and Zipper** Communities That Care Contract Installations LLC John Fakhoury Martin Gleason Guggenheim Partners Jewel Osco Monica Johnson Dana Katz Robert Kelly Joel Kiedaisch Julie Marcus Mariano's Niles North High School Penn State Alumni - Cincinnati Evan Reed The Home Depot Wells Fargo



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# Introducing YOS Director's Circle



Help shape the future of YOS by becoming an inaugural member of the new YOS Director's Circle. It's a brand new way to help grow and support YOS at a deep level by pledging an annual contribution, which entitles you to:

- Membership on an "Idea Board" that serves as a big picture sounding board for YOS's executive director
- VIP status for YOS events
- Director's Circle-only updates bi-annually from the executive director catered to your interests

For more info or to sign-up, visit the YOS website: yos.org/get-involved/donate/directors-circle

### **YOS Mission**

Youth Outreach Services promotes the strengths and abilities of youth and families by providing community-based services that empower and enrich each to face life's challenges with confidence, competence and dignity.

### Board of Directors

Don Rubin, President Karl Stark, Vice President Jill Stevenson, Treasurer Silvia Talavera, Secretary Amanda Cox Douglas Geiger Robert Kelly Charles Krugel Rick Madock Michelle Menconi Russell Monco Linda Diamond Shapiro Johanna Spellman

### You're Invited...



Visit the YOS website to purchase tickets. yos.org/get-involved/events